

TALENT INTELLIGENCE:
HOW TO ADVANCE YOUR
WORKPLACE PLANNING STRATEGY

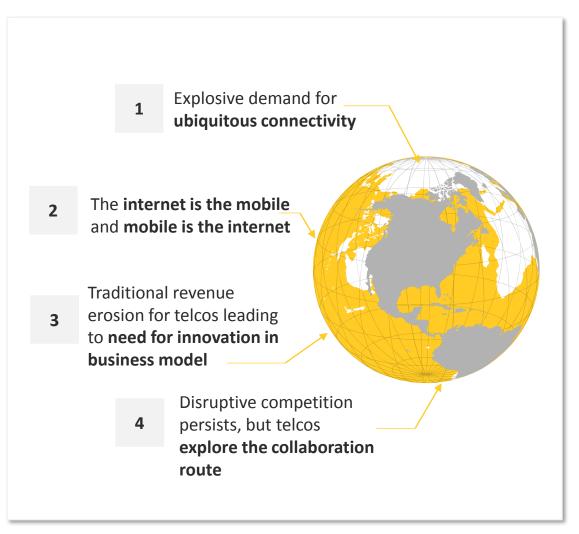
Jelena Sutic – Group Director Global Talent Management 23/05/2018



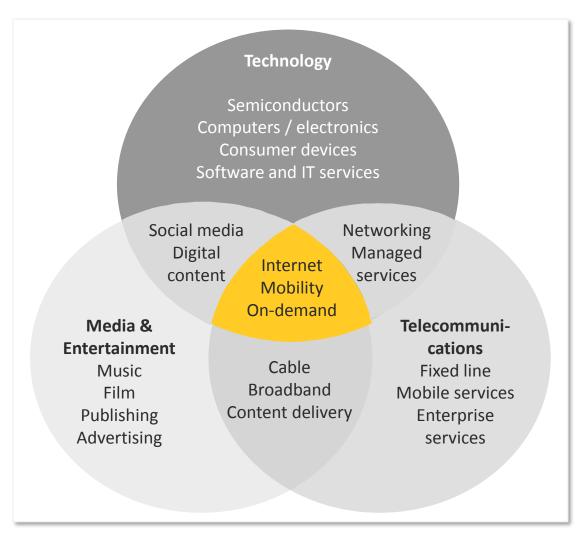
TELCO INDUSTRY TRANSFORMATION

FAST PACED CHANGES - THE TELCO INDUSTRY NEEDS TO PLAN FOR DISRUPTION

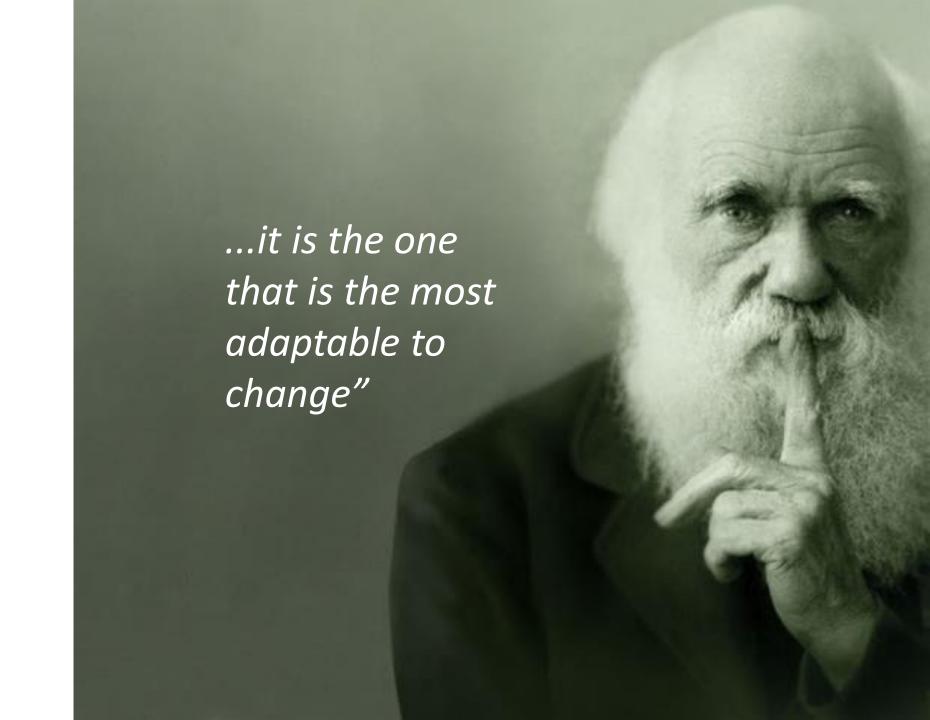
The global telco industry is undergoing rapid transformation...



...and is converging into an integrated TMT* industry



"It is not the strongest of the species that survives, nor the most intelligent,...

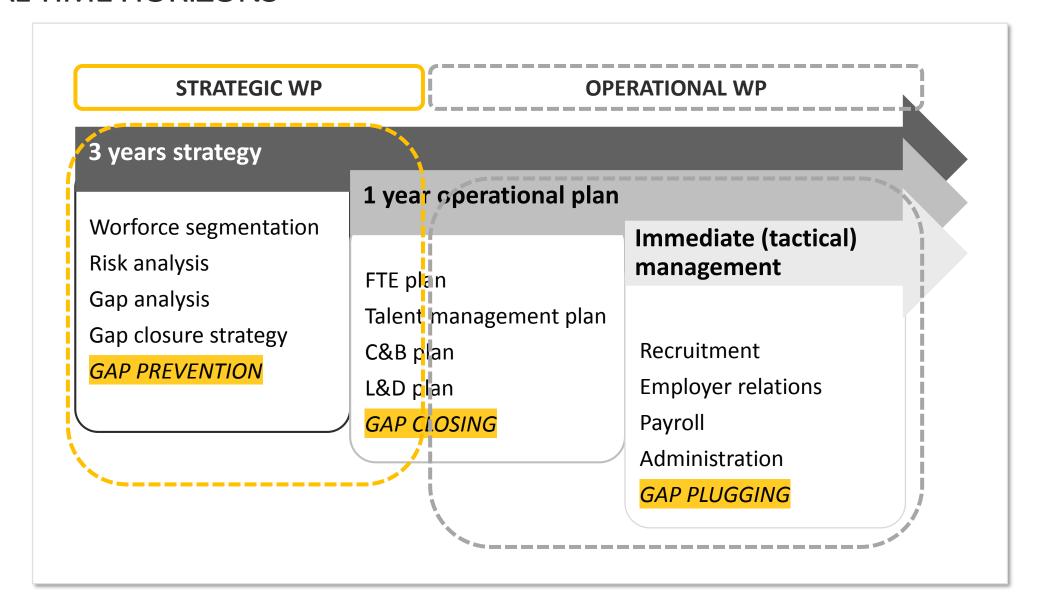




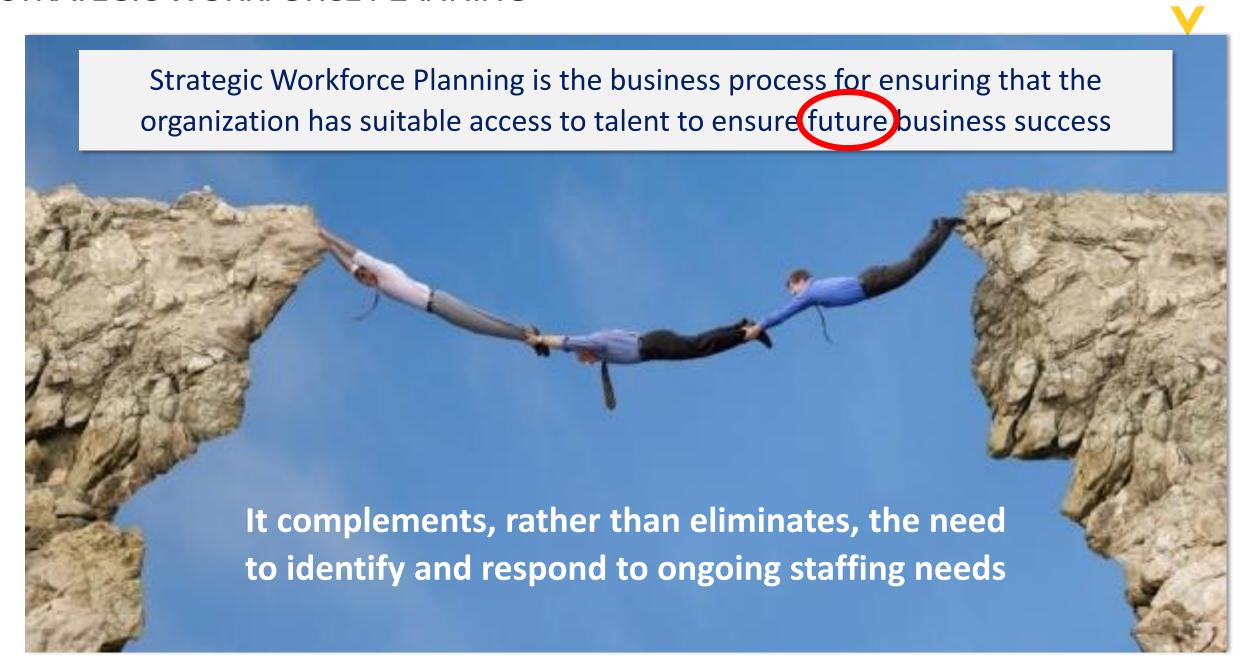
OUR TRANSITION AGENDA REQUIRES A CHANGE IN THE WAY WE WORK WITH COMPETENCE

EFFECTIVE COMPETENCE MANAGEMENT REQUIRES PLANNING IN SEVERAL TIME HORIZONS





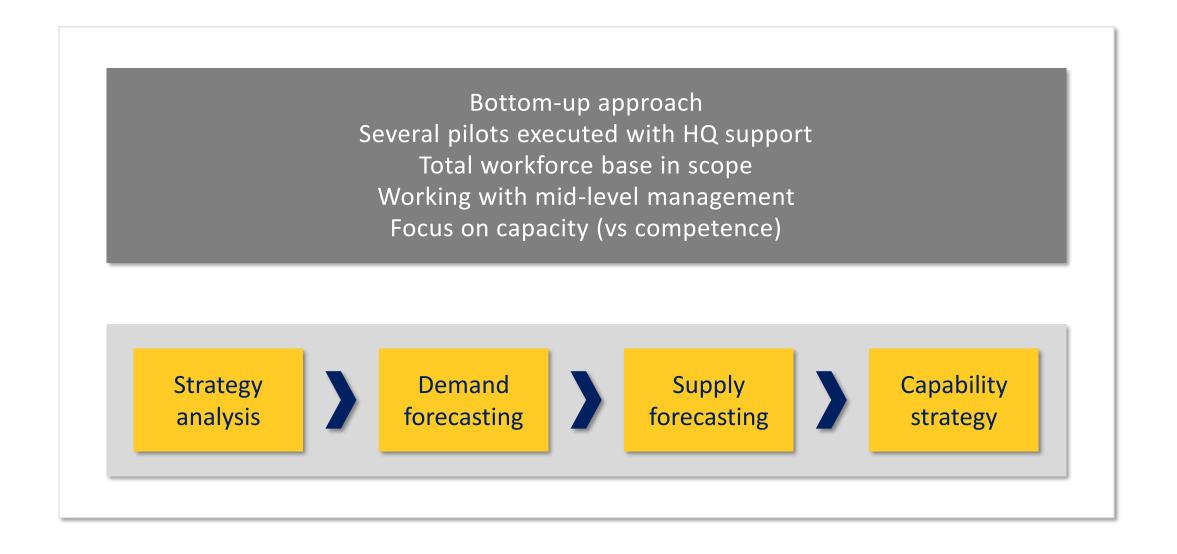
STRATEGIC WORKFORCE PLANNING



FIRST APPROACH TO STRATEGIC WORKFORCE PLANNING -

LOCAL PILOTS WITH CENTRAL SUPPORT





LESSONS LEARNED



You have to create uncertainty and doubt

Don't boil the ocean

Speak the same language

Reliable data or no data

Tell a story

Have courage to be simple

Have courage to be simple

Tell a story



SECOND APPROACH TO STRATEGIC WORKFORCE PLANNING -

CENTRALLY MANAGED GLOBAL PROJECT



- Top-down approach, with a strong ownership from senior leaders
- One central initiative involving local support
- Focus on critical workforce segments (vs total workforce)
- Strong focus on competence (vs capacity vs cost modeling)
- Strong cross-functional collaboration
- Strong workforce analytics base
- Integrated into business planning cycle (anchored with business strategy planning)



CRITERIA FOR WORKFORCE SEGMENTATION





Critical for the business strategy



Needed all across the Group



Difficult for individual business entities to develop locally/ more efficient to drive from Group



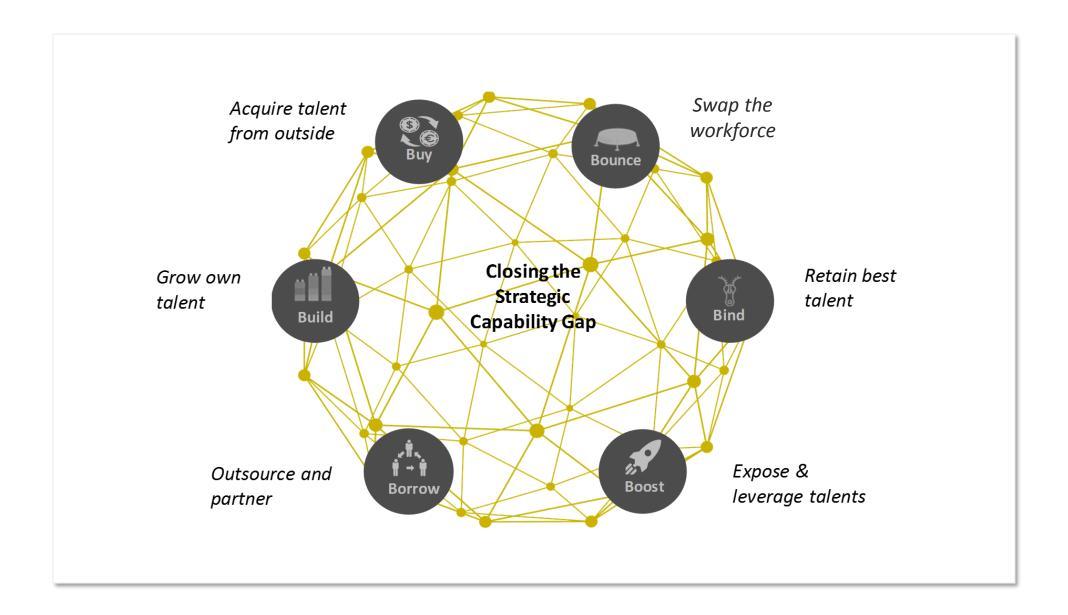
Needs focused attention (new or not yet scaled)



Have important interdependencies with other capabilities, require holistic approach

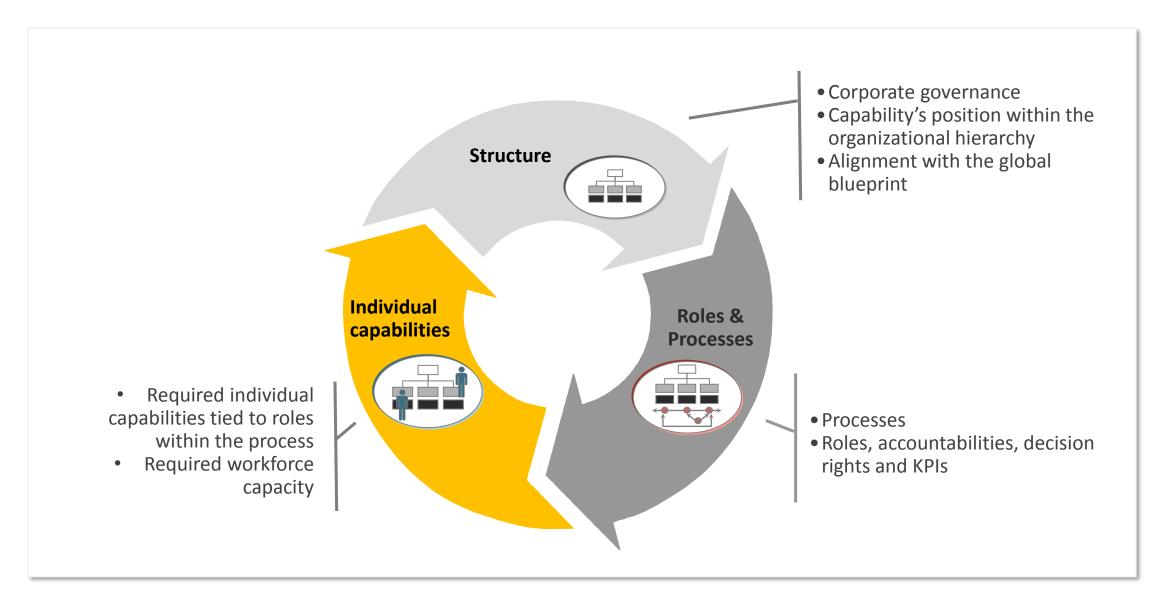
CLOSING STRATEGIC CAPABILITY GAPS ALONG THE 6B'S MODEL





DEVELOPING ORGANIZATIONAL CAPABILITIES WITH A FOCUS ON ALL THREE ELEMENTS OF ORG. DESIGN





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THANKYOU

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